

SA Sales Representative Registration



Now you can undertake ALL your Real Estate training from the comfort of home.

As a Registered Training Organisation, the NSW Real Estate Training College is offering the SA Sales Representative Registration course at a cost of only **\$1,295**.

This course gives you the necessary educational requirements needed for application to Consumer and Business Services, and will enable you to work as a Sales Representative under the supervision of a Licensed Land Agent.

Why study online?

There are many reasons why students choose to learn online including family, distance, skills, convenience, work needs, etc.

Benefits include currency of information as resources are easily updated online, learning is self-paced and self-controlled – students decide when, where and how learning should take place and course costs are generally lower compared to classroom sessions.

The self-directed nature of online learning can equip students with the skills and discipline needed for professional life.

Is online learning for you?

Online learning is different in many respects from the traditional face-to-face learning we're all used to, primarily in the way we get our information and how we interact with facilitators.



START TODAY WITH
INTERNET BASED
TRAINING SO YOU CAN
STUDY FROM HOME!

3 simple steps to enrol

- 1 Complete the enrolment form (located on our website) and return to us by fax or email.
- 2 Click on the course you wish to undertake. If this is your first visit, follow the directions on how to create a new account.
- 3 Pay for your course online using your credit card. Confirmation of your enrolment will be emailed to you within 24 hours.

*... you then simply log on
and start your studies!*

Want to know more?

For further information, please call or email us today, or visit us at realestatetraining.com.au



Registered Training Organisation Number 91003

NOTE: please refer to www.cbs.sa.gov.au for information on licence eligibility.

email: train@realestatetraining.com.au

 02 9987 2322  02 9479 9720

COURSE INFORMATION	The following modules must be completed
CPPDSM4080A	Work in the real estate industry
CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work
CPPDSM4007A	Identify legal and ethical requirements of property management to complete agency work
CPPDSM4009	Interpret legislation to complete work in the property industry
CPPDSM4015B	Minimise agency and consumer risk
CPPDSM4003A	Appraise property
CPPDSM4012A	List property for sale
CPPDSM4014A	Market property for sale
CPPDSM4018A	Prepare and present property reports
CPPDSM4022A	Sell and finalise sale of property by private treaty
CPPDSM4019A	Prepare for auction and complete sale
CPPDSM4079A	Work in the business broking sector
CPPDSM4005A	Establish and build client-agency relationships
CPPDSM4017A	Negotiate effectively in property transactions
CPPDSM4010A	Lease property
CPPDSM5012A	Develop a strategic business plan in the real estate industry
CPPDSM5032A	Market the agency

Course completion

The nationally agreed time for course completion is 580 hours. However, students undertaking the course with our college take approximately 6 to 10 weeks. There is no time restriction and you may choose to complete studies in more or less time.

Centrelink funding

Our courses are approved for Centrelink funding:-

DHS Code: 2P849

RTO Code: 91003

Please contact your Centrelink Case Manager for further information.